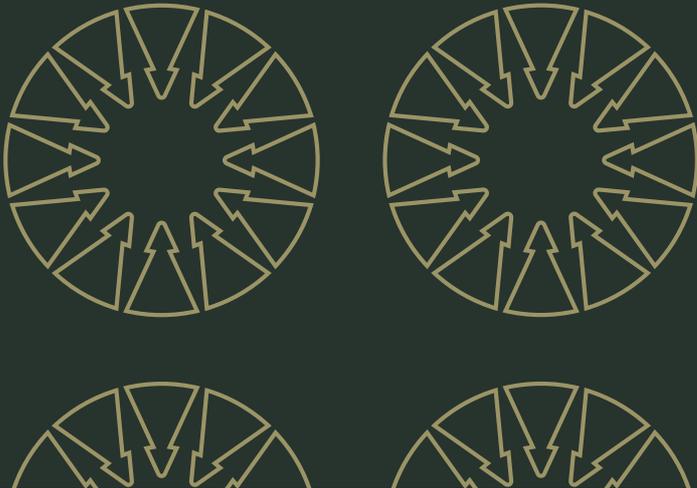




Case study: Marymount University Hospital and Hospice

How We Helped a Leading University Hospital In Cork Implement a Superior ERP System & Improve The Quality of Their Master Data



The Story:

Founded in 1870, Marymount University Hospital and Hospice provides palliative care and continuing care services for the elderly from their modern hospital in Curraheen, County Cork. Although it doesn't have a hugely complex business model, Marymount was using a severely outdated ERP system that failed to provide the appropriate insights around finance and procurement. They partnered with TRC Solutions to future-proof their operations through the implementation of SAP Business One.



The Struggle

Marymount's specialist palliative care and continuing care services are delivered by a highly-skilled team across 44-bed and 63-bed units, day care units and pain clinics. Including community care givers who treat patients in their homes, the company employs 350 people. Labour is their biggest cost.

Operating an outdated version of Sage 50 just wasn't suitable for running a modern hospital, Marymount understood the need to find a superior ERP system that could deliver comprehensive accounting reports and improve procurement. The current solution just didn't provide sufficient insight.

The Strategy

TRC Solutions is a global SAP Partner - and we identified SAP Business One as a solution to Marymount's issues. After discussing their requirements, we explained this powerful software could provide an integrated PO GRN invoice matching system and give the hospital more control of their processes.

Even with an ERP system as beneficial as SAP Business One, we understood that Marymount would struggle to realise its true value without implementation support. We drew up a plan to assist Marymount in launching the software and training its staff in how to use it in the most effective way possible.

The Success

In June 2020, we implemented SAP Business One into Marymount and launched a comprehensive PO and invoice matching system. The company is now much more efficient and able to streamline its processes, gain greater insight into its procurement processes and make data-driven decisions.

There are plans in the year ahead to implement a more detailed itemised and stock management system that will allow the hospital to have more control over their inventory and plan for the future more appropriately. Through our ongoing support, Marymount now has complete confidence in its ERP system.

The Social Proof

"Before implementation, it was obvious that the quality of our master data was poor. Now, with SAP Business One, that's changed. SAP insists you enter information in a structured way which hugely improves things.

"For implementation, we worked closely with TRC Solutions consultant, John Finn, and found him knowledgeable, helpful and flexible. We're happy with the level of backup the company has provided."



If you have a business
which may benefit from a
tailored approach such as
this,
Let's talk.

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