trc solutions

SAP **CUSTOMER CHECKOUT**

Solution Brief
Enterprise Omnichannel ePOS

TRC
Solutions

TRC Solutions are global retail experts with 30 years experience deploying leading-edge retail solutions. Located in Ireland, the United Kingdom and North America, we are committed to delivering solutions to meet and exceed our clients objectives and ambitions.

We pride ourselves on the transparency and rigour of our process which works to integrate competitive management application technology, create and conquer complex challenges. Our ethics are the foundation we derive and build from, installing confidence and integrity throughout all and any application of our services.

SAP

SAP is the market leader in enterprise application software, helping companies of all sizes and in all industries run at their best: every day, 77% of the world's transaction revenues touch an SAP system.

SAP machine learning, Internet of Things (IoT), and advanced analytics technologies help turn their clients' businesses into intelligent enterprises. End-to-end suite of applications and services enables clients to operate profitably, adapt continuously and make a difference.

About
this document

This document is aimed at medium sized businesses in the retail, hospitality and food & beverage space that are looking to grow and compete in continually evolving markets.

TRC Solutions introduce you to SAP® Customer Checkout, a point-of-sale (POS) solution that offers flexibility, scalability, and rich management insights.

Through SAP® Customer Checkout you can scale, integrate, and extend your POS solution rapidly to meet the needs of a growing business, while centrally managing multiple POS systems to get a consolidated view of receipts, vouchers, and users.

Contact TRC Solutions to receive Estimated Budgetary Pricing and a System Presentation on SAP® Customer Checkout

SAP®
Customer Checkout

A retail solution from SAP for businesses of all sizes.
Benefit from SAP Corporate Grade Technology, Research and Development, Security and Support.

SAP® Customer Checkout is the POS Platform that is revolutionising retail. It enables your business to adapt to the ever-changing demands of fast evolving retail with agility through state-of-the-art technology.

Scale, integrate, and extend your POS Platform to exceed the expectations of a growing business and customer base, while centrally managing multiple retail sites to gain a consolidated understanding of your retail estate. The Platform provides sophisticated tools to help you manage employees effectively and maintain personalised customer communications compliant with global data privacy regulations.

SAP® Customer Checkout is optimised for medium and large scale retail organisations and is global, scalable and flexible in nature, allowing you to adapt quickly to meet new business requirements and opportunities.
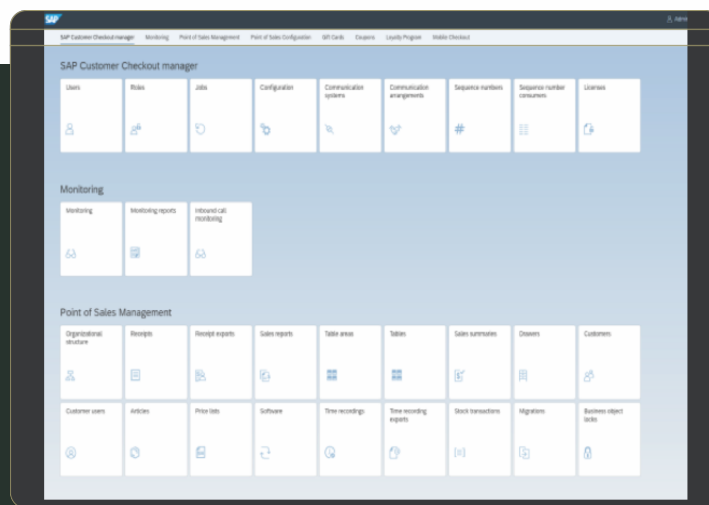
What Is SAP® Customer Checkout?

The SAP® Customer Checkout platform provides Point-of-Sale (POS) Management real-time Sales, Stock and Customer Management.

Characteristics of the platform include:

- Global Solution, currently operating in 13 languages

- Cloud or On Premise or Deployment

- Optimised to deliver Multichannel / Omnichannel customer experience

- SAP Customer Checkout provides a full and seamless end-to-end integration from the POS system into SAP ERP

- Native integration to all SAP ERP Platforms

- Can be also be integrated with Non SAP ERP Platforms

- All transactions are integrated in real-time with ERP to automate warehouse and accounts functions

- Maintain master data centrally via ERP and push specific data to store groups, individual stores or individual POS units

- Next generation Browser Based Architecture

- Stand alone capability (at POS Device and Centrally)

- Configurable. Highly configurable User Interface allowing optimised deployment in most retail verticals

- Extensible. Solution can be extended via PlugIn and SAP Published API Technology - without requirement for complex coding

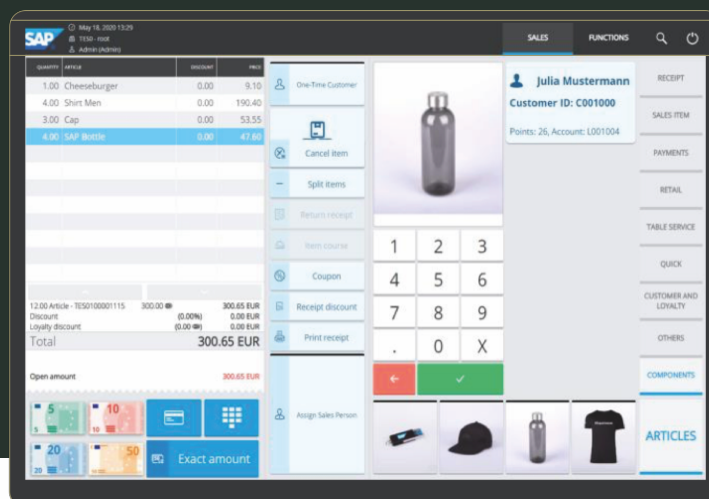- Strong Solution Road Map. Solution evolving to exceed requirements of dynamic retail market space

The key components

SAP® Customer Checkout solution consists of two components:

SAP Checkout Manager

Central management of retail estate

SAP Checkout POS

Leading edge in store experience

Key Capabilities

Centralised sales processes

Manage all functions that are needed at the Point of Sale, including article selection, discounts, returns, tax deduction, payment options, and loyalty management

Flexible payment options

Pay with cash, credit cards, on account, integrate a payment terminal, or extend the solution by providing a cashless payment option with Plug-In technology
Split payments, pay in multi-currency, and integrate back to back customer orders with a few clicks
Enable loyal customers to pay with loyalty points

Master data management

Manage master data for articles, price lists, and customers directly in
SAP Customer
Checkout manager or in your tightly integrated SAP ERP system
Update data within real-time synchronisation

Real-time Integration

All transactions integrated with the central SAP ERP platform in real time. This is transformational in enabling real time execution, monitoring and exception based KPI driven management of the retail organisation

Accurate, real-time reporting

Access real-time reports to learn how much revenue is earned per store, cashier, or item.
Keep your financial results under control and get all relevant data immediately.
Analyse sales data in SAP Customer Checkout manager or explore deep financial insights through integration with SAP ERP

Extensibility

Extend and adapt SAP Customer Checkout by using off the shelf plug-ins to meet specific customer requirements and cover any last-mile gaps.
Integrate with other SAP solutions, such as SAP® Analytics Cloud and SAP® Upscale Commerce

SAP® ERP Integration

The SAP® Customer Checkout Platform comes with full native integration to global best SAP ERP Platforms.

SAP® Customer Checkout integrates with :

SAP® Business One

SAP Business One

SAP® Business ByDesign
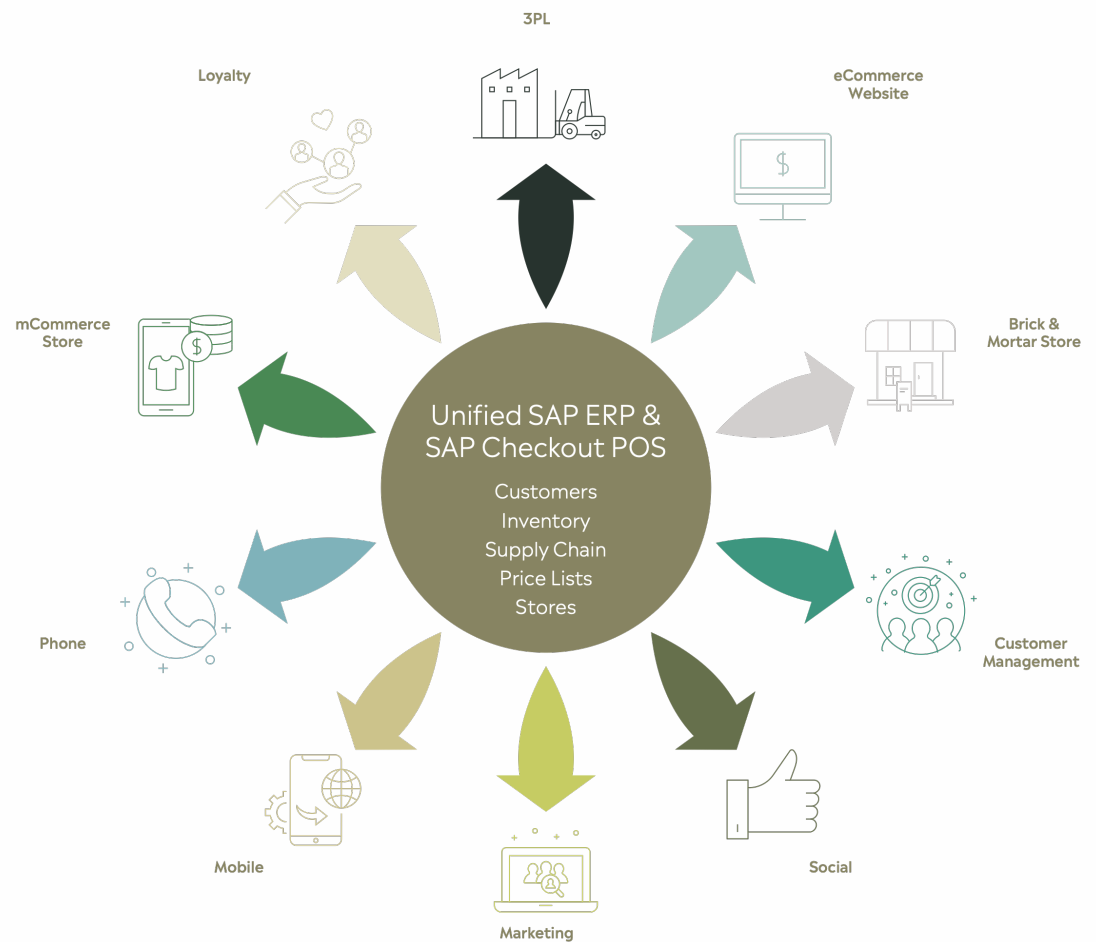
SAP® Business ByDesign®

SAP® S/4 HANA

SAP S/4 HANA

SAP® ERP Integration

SAP ERP Platforms when integrated with SAP Customer checkout are core to effective Omnichannel / Multichannel retailing. This unified core powers all other aspects of the best practice retail environment.

3PL

Loyalty

eCommerce Website

mCommerce Store

Brick & Mortar Store

Unified SAP ERP & SAP Checkout POS

Customers
Inventory
Supply Chain
Price Lists
Stores

Phone

Customer Management

Mobile

Marketing

Social

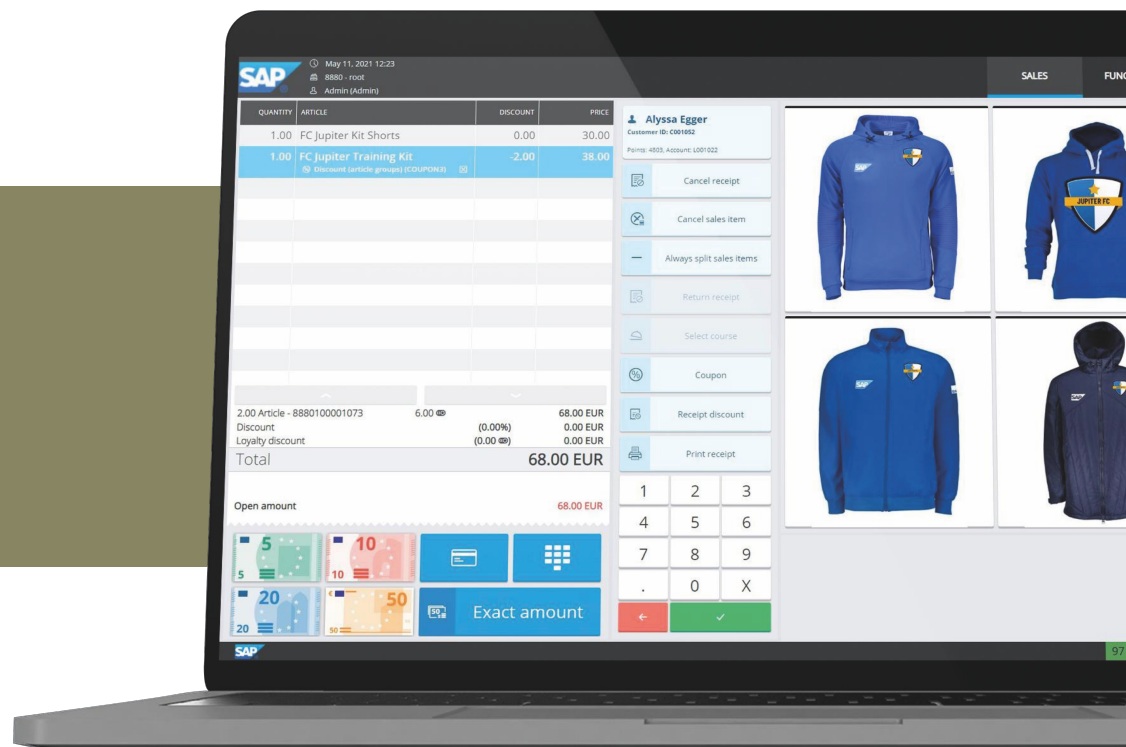| Flexible Fulfilment	Store Fulfilment	Buy Online Pickup in Store
Seamless Returns	Flexible Fulfilment	Single view of Inventory
Unified Experience		

TRC Solutions
as a partner

TRC Solutions have 30 years experience in implementing and supporting retail solutions.

Whether you are:

• A retailer looking for a stand alone POS Implementation
• A retailer looking for ERP and POS implementation
• An SAP Partner looking with a client undertaking a retail project

TRC Solutions will work to support you in delivering a global best POS Solution, on time and within budget.

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