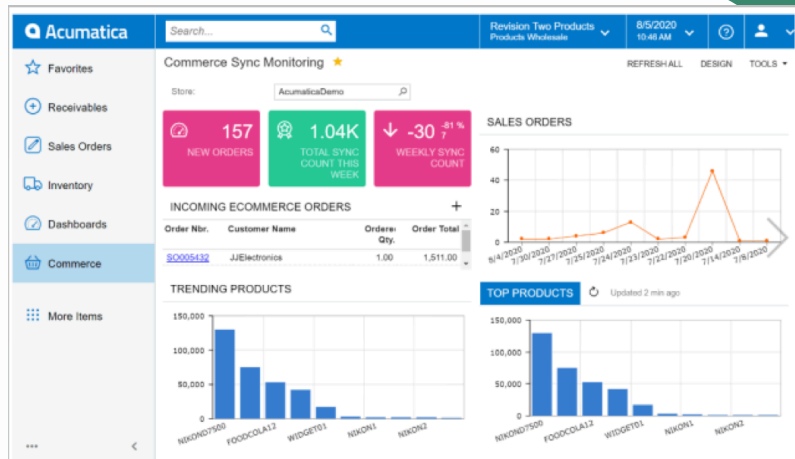# Acumatica Connector for Amazon

Acumatica's Native Integration with Amazon Marketplace

Scale Your Amazon Business with Natively Connected FBA and MFN Amazon Order Management

Automate the synchronisation of orders or invoices, inventory levels, shipment and tracking notifications from Amazon to Acumatica order management, inventory, financial, and CRM modules. Optimise your financial reporting and reconciliation process by importing Amazon fee's into your accounting system and understand per unit profitability.

Key business benefits

- Connect directly to Amazon Seller Central without requiring your own Amazon SP-API keys.

- Leverage Amazon's FBA and/or MFN selling models.

- Separate line items on every sales order and show all Amazon fees.

- Compare Amazon order statements against internal sales order records and automatically reconcile from within Acumatica.

- Receive Amazon rewards as an efficient merchant. Retrieve MFN orders from Amazon and satisfy them as quickly as possible with automated fulfilment processes.

Related resources

- Get Ready for Omnichannel Greatness > LEARN MORE

- Retail KPIs Merchants Must Track > LEARN MORE

- Schedule a Personalised Demo > LEARN MORE

"We're in this era of, you buy something online, you want it at your doorstep the next day. Because our inventory is tied to our eCommerce site, a customer can now see what's available and be able to predict when they're actually going to have it in their house and ready to use."

– Amanda Datte, CFO, Clive Coffee

CUSTOMER STORIES

Acumatica
The Cloud ERP

Streamline Selling on the World's Biggest Online Marketplace

Acumatica's native integration with Amazon enables online merchants to offer items to B2B, B2C, and D2C buyers. Manage multi-channel orders within Acumatica.

Efficiently manage products, pricing, and promotions and keep real-time inventory levels per item for a superior customer experience.

Streamline customer returns, refunds, and credits, with a complete view of users' buying history. Bi-directional connectivity eliminates duplicate data entry, automating the hand-off from storefront orders to fulfilment, shipping, and billing.

The Amazon connector imports your Fulfill-by-Amazon (FBA) orders as invoices along with Amazon Order Related Fees and Payments. The connector imports Merchant Fulfilled Network (MFN) orders as sales orders which enter your automated fulfilment process. Moreover, track inventory levels of products housed by Amazon, and reconcile your Amazon statements in an automated fashion.

Benefit from Amazon's algorithms that suggest cross-sell, up-sell, and item substitution opportunities to exceed your customers' highest expectations. Determine how orders are processed when stock reaches certain levels with business events, even allowing split orders and back orders.

Most importantly, use the Amazon Native Connector and avoid obtaining your own Amazon Developer Account and API Keys. Using our OAuth connector will save your IT department many weeks of effort to prove their compliance with Amazon Security.

Acumatica Cloud ERP provides the best business management solution for digitally resilient companies.

Built for mobile and telework scenarios and easily integrated with the collaboration tools of your choice, Acumatica delivers flexibility, efficiency, and continuity of operations to growing small and midmarket organisations.

Book an Introductory Call with Acumatica Partner TRC Solutions to discuss how to future-proof your business today.

BOOK A CALL TODAY

Digital business management solutions

Bi-directional Communication

Transmit data bi-directionally between your Amazon front-end and Acumatica back-office software as soon as orders are placed, and your financials are updated.

Reports and Dashboards

Display key metrics from Amazon sales transactions, trends, and customer activities right from configured dashboards to quickly see your business-at-a-glance and take swift action.

Order Synchronisation

Sales orders are imported via the latest Amazon Selling Partner API. FBA orders automatically import to Acumatica as sales invoices and MFN orders import as sales orders.

Manage Shipment Tracking

Allow buyers to track their shipments through Amazon as soon as an order is shipped.

Protect Buyers' PII

Comply with privacy regulations using advanced encryption to keep buyers anonymous and their personally identifiable information (PII) safely protected.

Enable Split Shipments

Determine how you want to accommodate multiple shipments, split orders, and back-ordered products with flexible configuration rules within Acumatica.

Process Returns and Refunds

Returns management inside Acumatica allows customers to return, refund, and substitute ordered products in an omnichannel environment.

Commerce Connector Engine
Prepare & Transfer Data to/from Commerce Connector

DATA FLOWS

amazon seller central
Data is Synced to the eCommerce System

DATA FLOWS

amazon
Buyers Place & Manage Orders

Data
Inventory/Sales Records, etc.

Acumatica
The Cloud ERP

HOW THE AMAZON CONNECTOR WORKS

- 100% of the Commerce Connector lives in Acumatica
- Utilizes the REST API to send and receive data with Amazon
- Includes "no-code" tools for managing custom data flows and data filters
- Includes Personal Identifiable Information (PII) protection

Book an Introductory Call with Acumatica Partner TRC Solutions today.

BOOK A CALL TODAY